

■ Asiana Airlines Special Fare Proposal

1. Beneficiary : **LOTTE FINANCE**

2. Period :

-Ticketing date : 01JUN2022 ~ 31MAR2023
-Departure date: 01JUN2022 ~ 31MAR2023

3. TOUR CODE :

4. Discount rate (NOT INCLUDING TAX)

- Corporate has contract with OZ (HANSM branch) will be applied discount rate based on fare table as below,

a) HAN →/↔ ICN fare list (not including tax)

Unit: USD

Itinerary	Class	Booking Class	Low season			High season(*)		
			Table Fare (No Tax)	Disc Fare (No Tax)	Disc rate	Table Fare (No Tax)	Disc Fare (No Tax)	Disc rate
Hanoi ↔ Incheon Roundtrip	Business	J	1,720	1,600	7%	1,720	1,600	7%
		C	1,550	1,442	7%	1,550	1,442	7%
		D	1,200	1,116	7%	1,200	1,116	7%
		Z	1,050	977	7%	1,100	1,041	5%
		U	950	884	7%	1,040	967	7%
		U*AP14	820	763	7%	920	856	7%
	Economy	Y	1,140	1,060	7%	1,140	1,060	7%
		B	870	809	7%	920	856	7%
		M	720	670	7%	780	725	7%
		H	640	595	7%	700	651	7%
		E	555	516	7%	620	581	6%
		Q	506	476	6%	580	541	7%
		K	475	442	7%	540	502	7%
		S	430	400	7%	470	441	6%
V	390	363	7%	440	416	5%		
V*AP3	360	335	7%	415	386	7%		
Hanoi → Incheon Oneway	Business	J	1,032	960	7%	1,032	960	7%
		C	930	865	7%	930	865	7%
		D	720	670	7%	720	670	7%
		Z	630	586	7%	660	631	4%
		U	570	530	7%	630	586	7%
	Economy	Y	684	636	7%	684	636	7%
		B	522	485	7%	552	513	7%
		M	432	402	7%	468	435	7%
		H	384	357	7%	420	391	7%
		E	333	310	7%	372	349	6%
		Q	304	283	7%	348	324	7%
		K	275	256	7%	300	279	7%

***Sections:**

- Children from 2 - under 12 years : Apply 75% of adult discount fare.
- (*)High season: will be updated later
- UAP14/VAP14 : Reservations for all sectors and ticketing are required at least 14days or 3days before departure
- Extra Baggage: Add to 01PC per person for Hanoi ↔ Seoul Route (Request at least two days before departure)